

Contract Revenue Management for Sage MAS 500®

Built with Sage MAS 500 Application Framework

- Standard Toolbar & Form Controls
- Standard Navigator Lookup
- MAS 500 Office Integration
- Extends Functionality without changing standard product
- Customizer-enabled for even greater extension by consultants and customers
- All Reports and Documents are Crystal Reports
- Compatible with major and interim releases
- Easy Installation and Setup

Sage MAS 500 Add-on Solutions from BHE:

- Credit Card/ACH Processing
- Quality Control and Lot Characteristics
- Chargebacks & Write-offs
- Customer Refunds
- Auto Shipping & Receiving
- Deferred Revenue
- AP EFT
- AP International ACH/Wire
- AP Positive Pay
- AR Lockbox Autocash
- AR Auto Application
- Inventory Allocations
- Prepaid Expenses
- Multi-Divisional GL Balancing
- eRequisitions
- eInventory
- Work Order Import
- Multi-Part Production Entry

Item	Item Desc	Qty	UOM
1	SalesFx - P & Q	1.0000	Each
2	Membership	12.0000	Month
3			

Manage Revenue Recognition and Billing Schedules

Contract Revenue Management for Sage MAS 500 provides for defining, managing and monitoring a companies revenue cycle when it is customer agreement based. This could be a form of agreement whereby a service is delivered over time, and to which deferred revenue recognition is tied. The billing for the product is separate from the revenue schedule, and is based on user defined cycles and can include different amounts at different dates.

It is possible establish any number of contracts for a customer, with any number of products - each with possibly different revenue recognition schedules. All products on a Contract will be billed according the Contract Billing Schedule defined, and credits can be issued for a Contract when adjustments are necessary. Business Insights Reports and Inquiries provide needed visibility to revenue both earned and unearned, aiding and ensuring your companies compliance with Revenue Recognition and Reporting requirements.

Built with the Sage MAS 500 Application Framework, the Contract Revenue Management module provides the same rich graphical and ease-of-use features found throughout MAS 500. Integration with MAS 500 is achieved with Customizer, extending functionality without modifying it.



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Maintain Billing Schedule

Set up a Billing Schedule for a Contract with anticipated Dates and Amounts to be billed. Issue Credits when Adjustments are necessary.

	Skip	Status	Bill Date	Bill Amount	Invoice	Inv. Date	Inv. Amount	Inv. Balance	Issue Credit
1	<input type="checkbox"/>	Billed	09/15/2004	26000.00	0000001102-IN	6/5/2004	26000.00	26000.00	Issue Credit
2	<input type="checkbox"/>	Credit Requested	10/30/2004	26000.00	0000001104-IN	6/5/2004	26000.00	26000.00	Issue Credit
3	<input type="checkbox"/>	Unbilled	11/30/2004	26000.00					Issue Credit
4	<input type="checkbox"/>	Unbilled	12/30/2004	26000.00					Issue Credit
5	<input type="checkbox"/>	Unbilled	01/31/2005	28400.00					Issue Credit

Use Quotes and Master Contracts

A Contract Quote can be created before converting it to a real Contract, and a Contract can be established as a Master.

Automated Renewals

Track when Contracts are up for renewal and have new Contracts created. Also Copy a Contract anytime.

Item Types

Both Inventory and Non-Inventory Item types are supported, leveraging the MAS 500 Pricing tables.

Maintain Revenue Schedules

Deferred Revenue Schedules can be established very easily for each Product on a Contract. Amounts can be prorated by Period or Days in a Period, and discrepancies adjusted for automatically.

Business Insights Reports & Inquiries

View both Earned and Unearned Revenue and Billed and Unbilled Receivables using Insights Explorer, Analyzer and Reports

GL, AR, SO, IM, SLX Integration

Posting to GL and the creation of AR invoice and credit memos is an automated process. Create Contracts from Sales Orders and when SO's created from SalesLogix.

	Skip	Amount (NC)	End Date	Posted On	Deferred Account	Revenue Account
1	<input type="checkbox"/>	200.00	06/30/2004	09/12/2007	2400-00-00-00	4000-00-00-00
2	<input type="checkbox"/>	200.00	07/31/2004			
3	<input type="checkbox"/>	200.00	08/31/2004			
4	<input type="checkbox"/>	200.00	09/30/2004			
5	<input type="checkbox"/>	200.00	10/31/2004			
6	<input type="checkbox"/>	200.00	11/30/2004			
7	<input type="checkbox"/>	200.00	12/31/2004			
8	<input type="checkbox"/>	200.00	01/31/2005			
9	<input type="checkbox"/>	200.00	02/28/2005			
10	<input type="checkbox"/>	200.00	03/31/2005			
11	<input type="checkbox"/>	200.00	04/30/2005			
12	<input type="checkbox"/>	200.00	05/31/2005			

Integrated Credit Card and Tax Services

If your requirements include Tax or Credit Card processing, both are supported when installed.

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